

# **A Congressional District Portrait of the U.S. Salon Industry**



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# Table of Contents

## Introduction

Introduction.....	3
Definitions.....	4
Top 25 Congressional Districts: Salon Industry Establishments.....	5
Salon Industry Establishments and Employees by State .....	6

## State-by-State Congressional District Portraits

Alabama .....	7
Alaska .....	8
Arizona.....	9
Arkansas.....	10
California .....	11
Colorado.....	12
Connecticut .....	13
Delaware .....	14
District of Columbia .....	15
Florida.....	16
Georgia.....	17
Hawaii .....	18
Idaho .....	19
Illinois .....	20
Indiana.....	21
Iowa.....	22
Kansas.....	23
Kentucky.....	24
Louisiana.....	25
Maine .....	26
Maryland.....	27
Massachusetts .....	28
Michigan .....	29
Minnesota.....	30
Mississippi .....	31

Missouri .....	32
Montana .....	33
Nebraska .....	34
Nevada .....	35
New Hampshire .....	36
New Jersey .....	37
New Mexico.....	38
New York.....	39
North Carolina .....	40
North Dakota.....	41
Ohio.....	42
Oklahoma.....	43
Oregon.....	44
Pennsylvania .....	45
Rhode Island .....	46
South Carolina .....	47
South Dakota.....	48
Tennessee.....	49
Texas.....	50
Utah.....	51
Vermont .....	52
Virginia .....	53
Washington .....	54
West Virginia.....	55
Wisconsin.....	56
Wyoming.....	57

## Introduction

This report presents a portrait of the United States salon industry by Congressional District. Salon industry establishment and employment estimates, along with the name of the representatives, are included for all 435 Congressional Districts in the 50 states plus the District of Columbia.

The U.S. salon industry, as presented in this report, includes beauty salons and spas, nail salons, and barber shops. The industry divisions are based on the North American Industry Classification System (NAICS), which defines the sectors as follows:

### *Beauty Salons (including Spas):*

This U.S. industry comprises establishments (except those known as barber shops or men's hair stylist shops) primarily engaged in one or more of the following: (1) cutting, trimming, shampooing, weaving, coloring, waving, or styling hair; (2) providing facials; and (3) applying makeup (except permanent makeup).

### *Nail Salons:*

This U.S. industry comprises establishments primarily engaged in providing nail care services, such as manicures, pedicures, and nail extensions.

### *Barber Shops:*

This U.S. industry comprises establishments known as barber shops or men's hair stylist shops primarily engaged in cutting, trimming, and styling boys' and men's hair; and/or shaving and trimming men's beards.

## Methodology

The figures in this report are based on extensive analysis of data from the U.S. Census Bureau and U.S. Department of Labor's Bureau of Labor Statistics. Figures were analyzed on the zip code level and aggregated to produce estimates on the Congressional District level.

## Definitions

### *Establishment:*

An Establishment is defined as a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more.

### *Employment-Based Establishment or Establishment With Payroll:*

An Employment-Based Establishment or Establishment With Payroll is a business entity that has one or more paid employees.

### *Non-Employer Establishment or Establishment Without Payroll:*

A Non-Employer Establishment or Establishment Without Payroll is a business entity that has no paid employees. For data purposes the federal government counts each distinct business income tax return filed by a non-employer business as an establishment. As a result, an individual such as an independent contractor could be classified as a non-employer establishment. Non-employer businesses may operate from a home address or a separate physical location. Examples of non-employers in the salon industry could include 1) a small salon business owned and operated by one individual, where this individual provides all of the services, 2) a salon business of any size that does not have regular paid employees, but may have independent contractors working in the establishment, 3) an individual that leases a chair as an independent contractor, 4) an individual that cuts hair out of their home, and 5) an individual that provides salon-related services as an independent contractor in the entertainment or fashion industries.

Although non-employers constitute a large part of the business universe in terms of the total number of salon industry establishments, they represent a relatively small portion of total salon industry sales.

### *Paid Employee:*

Paid Employees consist of full and part-time employees, including salaried officers and executives of corporations, who are on the payroll at an employment-based establishment. Excluded from the number of employees are proprietors and partners of unincorporated businesses, as well as independent contractors and booth renters.

## Top 25 Congressional Districts: Number of Salon Industry Establishments

Rank	Congressional District	Representative	Number of Establishments*
1	GA-6	Tom Price (R)	9,761
2	GA-11	Phil Gingrey (R)	7,577
3	NY-12	Carolyn Maloney (D)	7,464
4	LA-6	William Cassidy (R)	6,289
5	CA-33	Henry Waxman (D)	6,143
6	GA-7	Robert Woodall (R)	5,873
7	FL-22	Lois Frankel (D)	5,788
8	GA-5	John Lewis (D)	5,635
9	LA-1	Steve Scalise (R)	5,564
10	CA-12	Nancy Pelosi (D)	5,559
11	IL-9	Jan Schakowsky (D)	5,434
12	MI-11	Kerry Bentivolio (R)	5,389
13	TX-21	Lamar Smith (R)	5,363
14	MI-9	Sander Levin (D)	5,352
15	CA-30	Brad Sherman (D)	5,252
16	IL-6	Peter J. Roskam (R)	5,220
17	NY-3	Steve Israel (D)	5,080
18	NY-10	Jerrold Nadler (D)	5,039
19	IL-5	Mike Quigley (D)	4,986
20	TX-24	Kenny Marchant (R)	4,979
21	FL-19	Curt Clawson (R)	4,937
22	IL-8	Tammy Duckworth (D)	4,890
23	TX-7	John Culberson (R)	4,882
24	IL-14	Randy Hultgren (R)	4,860
25	FL-27	Ileana Ros-Lehtinen (R)	4,835

\*Includes establishments with and without payroll employees; 2012/2013 data

Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau

**Salon Industry Establishments and Employees**  
2012/2013 State Estimates

State	EMPLOYMENT-BASED SALONS		Non-Employer Establishments**	Total Establishments
	Establishments*	Employees*		
Alabama	902	4,123	23,856	24,758
Alaska	140	930	1,063	1,203
Arizona	1,306	9,012	16,667	17,973
Arkansas	425	1,668	10,209	10,634
California	9,015	49,358	126,379	135,394
Colorado	1,862	9,792	12,978	14,840
Connecticut	1,810	9,425	6,873	8,683
Delaware	350	2,373	1,664	2,014
District of Columbia	226	1,430	2,925	3,151
Florida	7,018	28,544	85,811	92,829
Georgia	2,385	10,531	58,631	61,016
Hawaii	328	2,264	2,711	3,039
Idaho	272	1,279	4,421	4,693
Illinois	3,905	22,898	60,878	64,783
Indiana	1,400	8,811	22,449	23,849
Iowa	899	4,584	7,862	8,761
Kansas	731	4,371	7,512	8,243
Kentucky	802	4,193	12,272	13,074
Louisiana	903	3,821	25,071	25,974
Maine	339	1,481	3,216	3,555
Maryland	2,038	14,372	18,729	20,767
Massachusetts	3,067	18,639	14,362	17,429
Michigan	2,186	14,561	49,681	51,867
Minnesota	1,988	12,804	11,149	13,137
Mississippi	384	1,559	14,363	14,747
Missouri	1,456	8,176	20,897	22,353
Montana	193	941	2,757	2,950
Nebraska	670	3,292	5,255	5,925
Nevada	519	2,543	9,963	10,482
New Hampshire	558	3,022	2,746	3,304
New Jersey	5,654	28,110	14,476	20,130
New Mexico	329	1,609	4,237	4,566
New York	10,300	46,186	60,671	70,971
North Carolina	1,937	9,200	37,559	39,496
North Dakota	273	1,467	1,295	1,568
Ohio	3,519	23,939	31,179	34,698
Oklahoma	579	2,720	12,587	13,166
Oregon	1,040	5,170	9,714	10,754
Pennsylvania	5,898	31,168	22,185	28,083
Rhode Island	450	1,800	3,305	3,755
South Carolina	970	4,600	18,206	19,176
South Dakota	188	1,034	1,793	1,981
Tennessee	990	7,874	27,879	28,869
Texas	4,739	29,137	92,833	97,572
Utah	693	3,694	8,240	8,933
Vermont	189	796	1,180	1,369
Virginia	2,744	16,960	22,039	24,783
Washington	2,428	14,217	13,214	15,642
West Virginia	311	1,532	3,718	4,029
Wisconsin	1,979	12,371	14,129	16,108
Wyoming	128	540	1,499	1,627
<b>United States</b>	<b>93,408</b>	<b>505,127</b>	<b>1,045,288</b>	<b>1,138,696</b>

Sources: Bureau of Labor Statistics, Census Bureau, Professional Beauty Association  
\*2013 figures; \*\*2012 figures

# Alabama

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Bradley Byrne (R)	3,802	623
2	Martha Roby (R)	3,781	619
3	Mike Rogers (R)	3,046	499
4	Robert Aderholt (R)	2,630	499
5	Mo Brooks (R)	4,151	680
6	Spencer Bachus (R)	4,251	696
7	Terri A. Sewell (D)	3,096	507
<b>Total</b>		<b>24,758</b>	<b>4,123</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Alaska

*Salon Industry Establishments and Employees  
Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
At Large	Don Young (R)	1,203	930
<b>Total</b>		<b>1,203</b>	<b>930</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Arizona

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Ann Kirkpatrick (D)	1,398	701
2	Ron Barber (D)	2,423	1,215
3	Raul Grijalva (D)	1,125	564
4	Paul A. Gosar (R)	1,358	681
5	Matt Salmon (R)	1,845	925
6	David Schweikert (R)	4,119	2,065
7	Ed Pastor (D)	1,490	747
8	Trent Franks (R)	2,064	1,035
9	Kyrsten Sinema (D)	2,151	1,078
<b>Total</b>		<b>17,973</b>	<b>9,012</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Arkansas

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Rick Crawford (R)	1,564	245
2	Tim Griffin (R)	3,878	608
3	Steve Womack (R)	3,090	485
4	Tom Cotton (R)	2,102	330
<b>Total</b>		<b>10,634</b>	<b>1,668</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

## California

*Salon Industry Establishments and Employees  
Congressional District Estimates - 2012/2013 Data*

Congressional District	Representative	Number of Establishments*	Number of Employees
1	Doug LaMalfa (R)	1,514	552
2	Jared Huffman (D)	2,690	980
3	John Garamendi (D)	1,978	721
4	Tom McClintock (R)	1,944	709
5	Mike Thompson (D)	2,250	820
6	Doris O. Matsui (D)	1,911	697
7	Ami Bera (D)	2,093	763
8	Paul Cook (R)	1,172	427
9	Jerry McNerney (D)	2,036	742
10	Jeff Denham (R)	1,860	678
11	George Miller (D)	3,591	1,309
12	Nancy Pelosi (D)	5,559	2,027
13	Barbara Lee (D)	2,906	1,059
14	Jackie Speier (D)	3,677	1,341
15	Eric Swalwell (D)	2,913	1,062
16	Jim Costa (D)	923	336
17	Mike Honda (D)	2,492	909
18	Anna G. Eshoo (D)	4,634	1,689
19	Zoe Lofgren (D)	3,862	1,408
20	Sam Farr (D)	1,702	620
21	David Valadao (R)	526	192
22	Devin Nunes (R)	1,658	605
23	Kevin McCarthy (R)	1,113	406
24	Lois Capps (D)	2,430	886
25	Buck McKeon (R)	2,074	756
26	Julia Brownley (D)	2,149	783
27	Judy Chu (D)	3,997	1,457
28	Adam Schiff (D)	4,168	1,519
29	Tony Cardenas (D)	1,175	428
30	Brad Sherman (D)	5,252	1,915
31	Gary Miller (R)	1,466	534
32	Grace Napolitano (D)	2,735	997
33	Henry Waxman (D)	6,143	2,240
34	Xavier Becerra (D)	1,598	583
35	Gloria Negrete McLeod (D)	1,856	676
36	Raul Ruiz (D)	1,737	633
37	Karen Bass (D)	2,598	947
38	Linda Sanchez (D)	2,372	865
39	Ed Royce (R)	3,021	1,101
40	Lucille Roybal-Allard (D)	1,514	552
41	Mark Takano (D)	1,410	514
42	Ken Calvert (R)	2,422	883
43	Maxine Waters (D)	1,877	684
44	Janice Hahn (D)	897	327
45	John Campbell (R)	3,456	1,260
46	Loretta Sanchez (D)	1,836	669
47	Alan Lowenthal (D)	2,942	1,072
48	Dana Rohrabacher (R)	4,740	1,728
49	Darrell Issa (R)	3,593	1,310
50	Duncan D. Hunter (R)	2,327	848
51	Juan Vargas (D)	1,531	558
52	Scott Peters (D)	4,192	1,528
53	Susan Davis (D)	2,877	1,049
<b>Total</b>		<b>135,394</b>	<b>49,358</b>

\*Includes establishments with and without payroll employees

Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau

# Colorado

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Diana DeGette (D)	2,933	1,854
2	Jared Polis (D)	2,605	1,762
3	Scott Tipton (R)	1,696	1,616
4	Cory Gardner (R)	2,282	1,305
5	Doug Lamborn (R)	1,687	1,257
6	Mike Coffman (R)	1,784	892
7	Ed Perlmutter (D)	1,853	1,105
<b>Total</b>		<b>14,840</b>	<b>9,792</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Connecticut

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	John B. Larson (D)	1,745	2,043
2	Joe Courtney (D)	1,514	1,726
3	Rosa L. DeLauro (D)	1,682	1,979
4	Jim Himes (D)	1,950	1,848
5	Elizabeth Esty (D)	1,792	1,830
<b>Total</b>		<b>8,683</b>	<b>9,425</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Delaware

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
At Large	John Carney (D)	2,014	2,373
<b>Total</b>		<b>2,014</b>	<b>2,373</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# District of Columbia

*Salon Industry Establishments and Employees*  
*Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
Delegate	Eleanor Holmes Norton (D)	3,151	1,430
<b>Total</b>		<b>3,151</b>	<b>1,430</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Florida

*Salon Industry Establishments and Employees  
Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Jeff Miller (R)	2,555	1,092
2	Steve Southerland (R)	2,337	1,036
3	Ted Yoho (R)	1,917	848
4	Ander Crenshaw (R)	3,849	1,207
5	Corrine Brown (D)	3,275	1,270
6	Ron DeSantis (R)	3,338	1,131
7	John Mica (R)	3,976	1,034
8	Bill Posey (R)	3,515	1,076
9	Alan Grayson (D)	2,064	823
10	Daniel Webster (R)	2,988	1,156
11	Richard Nugent (R)	2,736	705
12	Gus M. Bilirakis (R)	3,590	918
13	David Jolly (R)	4,708	1,264
14	Kathy Castor (D)	3,767	1,218
15	Dennis Ross (R)	2,185	706
16	Vern Buchanan (R)	4,415	1,101
17	Tom Rooney (R)	2,214	693
18	Patrick Murphy (D)	3,166	1,018
19	Curt Clawson (R)	4,937	1,257
20	Alcee L. Hastings (D)	4,424	1,322
21	Ted Deutch (D)	3,826	821
22	Lois Frankel (D)	5,788	1,600
23	Debbie Wasserman Schultz (D)	4,004	1,311
24	Frederica Wilson (D)	3,204	1,094
25	Mario Diaz-Balart (R)	2,802	771
26	Joe Garcia (D)	2,414	837
27	Ileana Ros-Lehtinen (R)	4,835	1,235
<b>Total</b>		<b>92,829</b>	<b>28,544</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Georgia

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Jack Kingston (R)	4,080	842
2	Sanford D. Bishop, Jr. (D)	2,716	660
3	Lynn A. Westmoreland (R)	3,597	640
4	Henry C. "Hank" Johnson, Jr. (D)	3,508	614
5	John Lewis (D)	5,635	1,115
6	Tom Price (R)	9,761	1,155
7	Robert Woodall (R)	5,873	770
8	Austin Scott (R)	2,452	622
9	Doug Collins (R)	3,659	736
10	Paul C. Broun (R)	3,899	625
11	Phil Gingrey (R)	7,577	907
12	John Barrow (D)	2,563	648
13	David Scott (D)	3,351	644
14	Tom Graves (R)	2,346	553
<b>Total</b>		<b>61,016</b>	<b>10,531</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Hawaii

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Colleen Hanabusa (D)	1,846	1,255
2	Tulsi Gabbard (D)	1,193	1,009
<b>Total</b>		<b>3,039</b>	<b>2,264</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Idaho

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Raul R. Labrador (R)	2,265	663
2	Mike Simpson (R)	2,428	616
<b>Total</b>		<b>4,693</b>	<b>1,279</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Illinois

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Bobby L. Rush (D)	2,279	916
2	Robin Kelly (D)	2,198	963
3	Daniel Lipinski (D)	3,736	1,162
4	Luis Gutierrez (D)	2,086	879
5	Mike Quigley (D)	4,986	1,655
6	Peter J. Roskam (R)	5,220	1,299
7	Danny K. Davis (D)	4,252	2,007
8	Tammy Duckworth (D)	4,890	1,230
9	Jan Schakowsky (D)	5,434	1,450
10	Brad Schneider (D)	4,563	1,175
11	Bill Foster (D)	3,526	967
12	William Enyart (D)	2,780	1,281
13	Rodney Davis (R)	3,284	1,371
14	Randy Hultgren (R)	4,860	1,379
15	John Shimkus (R)	2,025	1,165
16	Adam Kinzinger (R)	2,971	1,304
17	Cheri Bustos (D)	2,737	1,328
18	Aaron Schock (R)	2,957	1,369
<b>Total</b>		<b>64,783</b>	<b>22,898</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Indiana

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Peter Visclosky (D)	3,344	1,069
2	Jackie Walorski (R)	2,999	958
3	Marlin Stutzman (R)	3,534	1,008
4	Todd Rokita (R)	2,597	920
5	Susan Brooks (R)	3,249	1,132
6	Luke Messer (R)	2,006	912
7	André Carson (D)	1,962	1,014
8	Larry Bucshon (R)	2,307	1,031
9	Todd Young (R)	1,850	767
<b>Total</b>		<b>23,849</b>	<b>8,811</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Iowa

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Bruce L. Braley (D)	1,658	1,009
2	Dave Loebsack (D)	2,430	1,199
3	Tom Latham (R)	2,408	1,131
4	Steve King (R)	2,265	1,245
<b>Total</b>		<b>8,761</b>	<b>4,584</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Kansas

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Tim Huelskamp (R)	2,247	1,165
2	Lynn Jenkins (R)	1,564	1,027
3	Kevin Yoder (R)	2,601	1,067
4	Mike Pompeo (R)	1,831	1,113
<b>Total</b>		<b>8,243</b>	<b>4,371</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Kentucky

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Ed Whitfield (R)	1,573	705
2	Brett S. Guthrie (R)	1,788	615
3	John A. Yarmuth (D)	3,197	852
4	Thomas Massie (R)	3,251	854
5	Harold Rogers (R)	931	495
6	Andy Barr (R)	2,335	672
<b>Total</b>		<b>13,074</b>	<b>4,193</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Louisiana

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Steve Scalise (R)	5,564	811
2	Cedric Richmond (D)	4,098	821
3	Charles W. Boustany, Jr. (R)	4,366	586
4	John Fleming (R)	3,263	497
5	Vance McAllister (R)	2,396	488
6	William Cassidy (R)	6,289	618
<b>Total</b>		<b>25,974</b>	<b>3,821</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Maine

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Chellie Pingree (D)	2,246	830
2	Michael Michaud (D)	1,309	651
<b>Total</b>		<b>3,555</b>	<b>1,481</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Maryland

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Andy Harris (R)	3,260	2,106
2	Dutch Ruppersberger (D)	2,173	1,723
3	John P. Sarbanes (D)	2,894	2,363
4	Donna F. Edwards (D)	1,938	1,345
5	Steny H. Hoyer (D)	2,307	1,490
6	John Delaney (D)	2,409	1,650
7	Elijah Cummings (D)	2,282	1,829
8	Chris Van Hollen (D)	3,503	1,866
<b>Total</b>		<b>20,767</b>	<b>14,372</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Massachusetts

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Richard E. Neal (D)	1,514	1,944
2	James McGovern (D)	1,539	1,894
3	Niki Tsongas (D)	1,637	1,629
4	Joseph P. Kennedy III (D)	2,417	1,995
5	Katherine Clark (D)	1,789	1,787
6	John Tierney (D)	2,421	2,141
7	Michael E. Capuano (D)	1,840	2,346
8	Stephen F. Lynch (D)	2,253	2,397
9	William Keating (D)	2,020	2,506
<b>Total</b>		<b>17,429</b>	<b>18,639</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Michigan

*Salon Industry Establishments and Employees  
Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Dan Benishek (R)	3,293	1,363
2	Bill Huizenga (R)	3,980	987
3	Justin Amash (R)	3,698	912
4	Dave Camp (R)	3,465	1,002
5	Daniel Kildee (D)	3,017	926
6	Fred Upton (R)	3,538	1,098
7	Tim Walberg (R)	3,173	1,108
8	Mike Rogers (R)	3,701	928
9	Sander Levin (D)	5,352	1,233
10	Candice Miller (R)	3,986	983
11	Kerry Bentivolio (R)	5,389	1,096
12	John Dingell (D)	4,226	1,067
13	John Conyers, Jr. (D)	2,210	882
14	Gary Peters (D)	2,839	975
<b>Total</b>		<b>51,867</b>	<b>14,561</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Minnesota

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Timothy J. Walz (D)	1,398	1,615
2	John Kline (R)	1,664	1,178
3	Erik Paulsen (R)	2,339	1,571
4	Betty McCollum (D)	1,786	1,674
5	Keith Ellison (D)	1,784	1,958
6	Michele Bachmann (R)	1,530	1,321
7	Collin C. Peterson (D)	1,403	1,714
8	Rick Nolan (D)	1,232	1,774
<b>Total</b>		<b>13,137</b>	<b>12,804</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Mississippi

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Alan Nunnelee (R)	4,253	418
2	Bennie G. Thompson (D)	3,176	351
3	Gregg Harper (R)	3,956	422
4	Steven Palazzo (R)	3,362	368
<b>Total</b>		<b>14,747</b>	<b>1,559</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Missouri

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	William Lacy Clay (D)	2,848	1,305
2	Ann Wagner (R)	4,417	1,117
3	Blaine Luetkemeyer (R)	3,080	1,005
4	Vicky Hartzler (R)	2,115	841
5	Emanuel Cleaver (D)	2,560	1,056
6	Sam Graves (R)	3,257	997
7	Billy Long (R)	2,605	1,052
8	Jason Smith (R)	1,470	803
<b>Total</b>		<b>22,353</b>	<b>8,176</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Montana

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
At Large	Steve Daines (R)	2,950	941
<b>Total</b>		<b>2,950</b>	<b>941</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Nebraska

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Jeff Fortenberry (R)	1,993	985
2	Lee Terry (R)	2,039	1,102
3	Adrian Smith (R)	1,894	1,205
<b>Total</b>		<b>5,925</b>	<b>3,292</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Nevada

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Dina Titus (D)	3,230	974
2	Mark Amodei (R)	2,824	692
3	Joe Heck (R)	2,760	528
4	Steven Horsford (D)	1,669	350
<b>Total</b>		<b>10,482</b>	<b>2,543</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# New Hampshire

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Carol Shea-Porter (D)	1,738	1,648
2	Ann Kuster (D)	1,566	1,374
<b>Total</b>		<b>3,304</b>	<b>3,022</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# New Jersey

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Vacant Seat	1,360	2,015
2	Frank LoBiondo (R)	1,476	2,898
3	Jon Runyan (R)	1,746	2,335
4	Chris Smith (R)	1,636	2,226
5	Scott Garrett (R)	2,129	2,548
6	Frank Pallone, Jr. (D)	1,606	2,220
7	Leonard Lance (R)	2,123	2,679
8	Albio Sires (D)	1,365	2,264
9	Bill Pascrell, Jr. (D)	1,987	2,413
10	Donald Payne, Jr. (D)	1,199	1,848
11	Rodney Frelinghuysen (R)	2,046	2,536
12	Rush Holt (D)	1,457	2,129
<b>Total</b>		<b>20,130</b>	<b>28,110</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# New Mexico

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Michelle Lujan Grisham (D)	1,931	540
2	Steve Pearce (R)	1,117	500
3	Ben R. Lujan (D)	1,518	569
<b>Total</b>		<b>4,566</b>	<b>1,609</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# New York

## *Salon Industry Establishments and Employees* Congressional District Estimates - 2012/2013 Data

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Timothy Bishop (D)	3,391	1,812
2	Peter King (R)	3,225	1,409
3	Steve Israel (D)	5,080	2,089
4	Carolyn McCarthy (D)	4,421	1,839
5	Gregory W. Meeks (D)	1,444	812
6	Grace Meng (D)	3,111	1,305
7	Nydia M. Velázquez (D)	2,540	2,000
8	Hakeem Jeffries (D)	1,391	730
9	Yvette D. Clarke (D)	1,771	737
10	Jerrold Nadler (D)	5,039	3,588
11	Michael Grimm (R)	3,540	1,345
12	Carolyn Maloney (D)	7,464	4,925
13	Charles B. Rangel (D)	2,098	970
14	Joseph Crowley (D)	2,760	1,593
15	José E. Serrano (D)	1,300	682
16	Eliot Engel (D)	2,989	1,313
17	Nita Lowey (D)	3,631	1,851
18	Sean Patrick Maloney (D)	2,555	1,510
19	Chris Gibson (R)	1,523	2,035
20	Paul D. Tonko (D)	1,547	1,833
21	Bill Owens (D)	890	1,907
22	Richard Hanna (R)	1,001	1,524
23	Tom Reed (R)	1,021	1,800
24	Daniel Maffei (D)	1,689	1,721
25	Louise Slaughter (D)	1,918	1,487
26	Brian Higgins (D)	1,788	1,675
27	Chris Collins (R)	1,843	1,694
<b>Total</b>		<b>70,971</b>	<b>46,186</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# North Carolina

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	G. K. Butterfield (D)	2,271	603
2	Renee Ellmers (R)	2,309	595
3	Walter B. Jones (R)	3,114	837
4	David Price (D)	3,912	788
5	Virginia Foxx (R)	3,042	741
6	Howard Coble (R)	3,011	693
7	Mike McIntyre (D)	1,930	665
8	Richard Hudson (R)	1,944	535
9	Robert Pittenger (R)	4,817	801
10	Patrick T. McHenry (R)	2,801	700
11	Mark Meadows (R)	2,667	661
12	Vacant Seat	4,143	905
13	George Holding (R)	3,534	674
<b>Total</b>		<b>39,496</b>	<b>9,200</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# North Dakota

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
At Large	Kevin Cramer (R)	1,568	1,467
<b>Total</b>		<b>1,568</b>	<b>1,467</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Ohio

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Steve Chabot (R)	2,269	1,504
2	Brad Wenstrup (R)	2,275	1,395
3	Joyce Beatty (D)	1,468	1,311
4	Jim Jordan (R)	2,186	1,484
5	Robert E. Latta (R)	2,226	1,627
6	Bill Johnson (R)	1,956	1,467
7	Bob Gibbs (R)	2,538	1,519
8	John A. Boehner (R)	2,026	1,277
9	Marcy Kaptur (D)	1,640	1,365
10	Michael Turner (R)	2,118	1,356
11	Marcia L. Fudge (D)	2,033	1,959
12	Pat Tiberi (R)	2,256	1,587
13	Tim Ryan (D)	1,810	1,417
14	David Joyce (R)	3,219	1,766
15	Steve Stivers (R)	1,661	1,441
16	Jim Renacci (R)	3,020	1,463
<b>Total</b>		<b>34,698</b>	<b>23,939</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Oklahoma

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Jim Bridenstine (R)	4,198	651
2	Markwayne Mullin (R)	1,310	443
3	Frank Lucas (R)	1,906	518
4	Tom Cole (R)	1,964	479
5	James Lankford (R)	3,788	629
<b>Total</b>		<b>13,166</b>	<b>2,720</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Oregon

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Suzanne Bonamici (D)	2,541	963
2	Greg Walden (R)	1,505	998
3	Earl Blumenauer (D)	2,590	1,269
4	Peter DeFazio (D)	1,724	972
5	Kurt Schrader (D)	2,394	969
<b>Total</b>		<b>10,754</b>	<b>5,170</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Pennsylvania

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Robert Brady (D)	1,171	1,972
2	Chaka Fattah (D)	1,432	2,088
3	Mike Kelly (R)	1,574	1,712
4	Scott Perry (R)	1,488	1,611
5	Glenn W. Thompson (R)	1,305	1,633
6	Jim Gerlach (R)	1,496	1,443
7	Patrick Meehan (R)	2,159	1,914
8	Michael G. Fitzpatrick (R)	1,901	1,645
9	Bill Shuster (R)	1,404	1,608
10	Tom Marino (R)	1,200	1,630
11	Lou Barletta (R)	1,310	1,645
12	Keith Rothfus (R)	2,009	1,923
13	Allyson Y. Schwartz (D)	1,624	1,538
14	Mike Doyle (D)	1,777	2,292
15	Charles W. Dent (R)	1,770	1,795
16	Joseph R. Pitts (R)	1,402	1,276
17	Matthew Cartwright (D)	1,431	1,812
18	Tim Murphy (R)	1,630	1,632
<b>Total</b>		<b>28,083</b>	<b>31,168</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Rhode Island

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	David Cicilline (D)	1,881	901
2	Jim Langevin (D)	1,874	899
<b>Total</b>		<b>3,755</b>	<b>1,800</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# South Carolina

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Mark Sanford (R)	3,877	656
2	Joe Wilson (R)	2,715	519
3	Jeff Duncan (R)	2,061	584
4	Trey Gowdy (R)	3,241	683
5	Mick Mulvaney (R)	1,444	515
6	James E. Clyburn (D)	3,350	767
7	Tom Rice (R)	2,488	876
<b>Total</b>		<b>19,176</b>	<b>4,600</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# South Dakota

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
At Large	Kristi Noem (R)	1,981	1,034
<b>Total</b>		<b>1,981</b>	<b>1,034</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Tennessee

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Phil Roe (R)	2,898	919
2	John J. Duncan, Jr. (R)	3,975	854
3	Chuck Fleischmann (R)	3,231	877
4	Scott DesJarlais (R)	2,368	755
5	Jim Cooper (D)	4,243	1,178
6	Diane Black (R)	2,505	743
7	Marsha Blackburn (R)	2,696	814
8	Stephen Fincher (R)	3,964	903
9	Steve Cohen (D)	2,990	832
<b>Total</b>		<b>28,869</b>	<b>7,874</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Texas

## *Salon Industry Establishments and Employees* Congressional District Estimates - 2012/2013 Data

Congressional District	Representative	Number of Establishments*	Number of Employees
1	Louie Gohmert (R)	1,756	673
2	Ted Poe (R)	3,873	1,008
3	Sam Johnson (R)	2,959	769
4	Ralph M. Hall (R)	1,783	774
5	Jeb Hensarling (R)	1,446	627
6	Joe Barton (R)	2,431	728
7	John Culberson (R)	4,882	1,089
8	Kevin Brady (R)	2,731	682
9	Al Green (D)	1,841	576
10	Michael T. McCaul (R)	3,597	779
11	Michael K. Conaway (R)	2,059	878
12	Kay Granger (R)	2,973	814
13	Mac Thornberry (R)	1,681	947
14	Randy Weber (R)	2,700	802
15	Rubén Hinojosa (D)	2,092	698
16	Beto O'Rourke (D)	3,099	840
17	Bill Flores (R)	2,969	888
18	Sheila Jackson Lee (D)	1,763	961
19	Randy Neugebauer (R)	2,291	848
20	Joaquin Castro (D)	3,552	725
21	Lamar Smith (R)	5,363	1,169
22	Pete Olson (R)	3,246	715
23	Pete Gallego (D)	2,448	811
24	Kenny Marchant (R)	4,979	1,282
25	Roger Williams (R)	3,346	899
26	Michael Burgess (R)	2,727	660
27	Blake Farenthold (R)	2,828	950
28	Henry Cuellar (D)	2,078	574
29	Gene Green (D)	1,040	471
30	Eddie Bernice Johnson (D)	1,792	781
31	John Carter (R)	3,150	655
32	Pete Sessions (R)	3,796	1,098
33	Marc Veasey (D)	1,662	708
34	Filemon Vela (D)	1,626	692
35	Lloyd Doggett (D)	2,990	862
36	Steve Stockman (R)	2,025	705
<b>Total</b>		<b>97,572</b>	<b>29,137</b>

\*Includes establishments with and without payroll employees

Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau

# Utah

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Rob Bishop (R)	2,014	877
2	Chris Stewart (R)	2,439	1,239
3	Jason Chaffetz (R)	2,223	798
4	Jim Matheson (D)	2,258	780
<b>Total</b>		<b>8,933</b>	<b>3,694</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Vermont

## *Salon Industry Establishments and Employees Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
At Large	Peter Welch (D)	1,369	796
<b>Total</b>		<b>1,369</b>	<b>796</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Virginia

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Robert J. Wittman (R)	2,559	1,481
2	Scott Rigell (R)	2,925	1,807
3	Bobby Scott (D)	2,175	1,727
4	Randy J. Forbes (R)	1,805	1,171
5	Robert Hurt (R)	1,772	1,552
6	Bob Goodlatte (R)	1,795	1,453
7	Vacant Seat	2,699	1,505
8	James Moran (D)	2,885	1,875
9	Morgan Griffith (R)	1,552	1,244
10	Frank Wolf (R)	2,467	1,734
11	Gerald E. Connolly (D)	2,150	1,411
<b>Total</b>		<b>24,783</b>	<b>16,960</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Washington

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Suzan DelBene (D)	1,708	1,408
2	Rick Larsen (D)	1,584	1,458
3	Jaime Herrera Beutler (R)	1,217	1,174
4	Doc Hastings (R)	855	1,036
5	Cathy McMorris Rodgers (R)	1,273	1,179
6	Derek Kilmer (D)	1,661	1,556
7	Jim McDermott (D)	2,530	2,429
8	David G. Reichert (R)	1,289	1,207
9	Adam Smith (D)	2,154	1,720
10	Denny Heck (D)	1,370	1,049
<b>Total</b>		<b>15,642</b>	<b>14,217</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# West Virginia

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	David McKinley (R)	1,796	592
2	Shelley Moore Capito (R)	1,063	483
3	Nick Rahall (D)	1,170	457
<b>Total</b>		<b>4,029</b>	<b>1,532</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Wisconsin

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
1	Paul Ryan (R)	1,948	1,391
2	Mark Pocan (D)	2,111	1,505
3	Ron Kind (D)	1,988	1,675
4	Gwen Moore (D)	1,319	1,209
5	F. James Sensenbrenner (R)	1,865	1,278
6	Thomas Petri (R)	2,506	1,572
7	Sean P. Duffy (R)	2,102	2,104
8	Reid Ribble (R)	2,268	1,637
<b>Total</b>		<b>16,108</b>	<b>12,371</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*

# Wyoming

## *Salon Industry Establishments and Employees* *Congressional District Estimates - 2012/2013 Data*

<b>Congressional District</b>	<b>Representative</b>	<b>Number of Establishments*</b>	<b>Number of Employees</b>
At Large	Cynthia M. Lummis (R)	1,627	540
<b>Total</b>		<b>1,627</b>	<b>540</b>

*\*Includes establishments with and without payroll employees*

*Source: Professional Beauty Association, based on data from the Bureau of Labor Statistics & U.S. Census Bureau*