## **General Transaction Structure**

 Property Owning Entity (or "PropCo") – Partnership or similar "pass-through entity" (e.g., LLC or LP).

- Investment Vehicle (or "InvestCo") Partnership or similar "pass-through entity."
- InvestCo commences a private placement offering to outside investors.
- Upon completion of the offering, InvestCo purchases a controlling interest in PropCo.
- Members of both InvestCo and PropCo make a decision on whether to pursue development activities related to "highest and best use" of the property, hold the property for long-term investment and appreciation or forego development activities and conserve the property.